

Fairfax Focus



2017 IN REVIEW

A BANNER YEAR FOR FAIRFAX IMAGING WITH SUCCESS IN PAPER AND ELECTRONIC PAYMENTS SOLUTIONS

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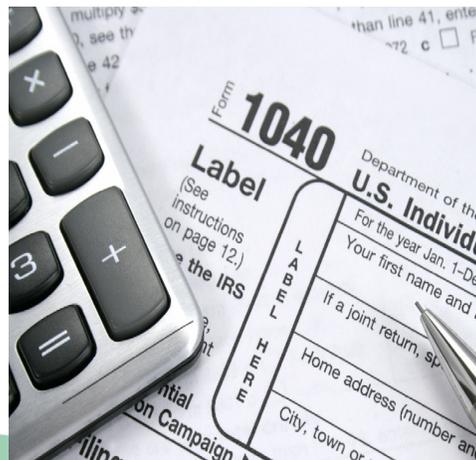
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Fairfax Imaging has enjoyed phenomenal success in 2017 with major wins in the payments space both for traditional paper based transactions and for web-based electronic payments. Building on our motto “One Solution • One Workflow • One Provider” Fairfax Imaging is unique in being able to provide a single solution and common workflow for all your payments giving your customers the freedom to make payments using whatever method they choose. With the *Quick Modules 5.0* platform providing a common database, outputs, Image Cash Letter, archive, and reports, backend processing and accounting functions are streamlined to reduce overhead and speed collections while providing customer self-service features that reduce call center volume and build customer satisfaction. All from one vendor in a single integrated solution.



2017 successes included three major awards for Tax and Revenue Processing for state government further solidifying Fairfax Imaging’s market leadership.

In 2017, go-live status for *Quick Payments* for the New Zealand Ministry of Business, Innovation, and Employment (MBIE) was achieved. This innovative solution includes web services API integration for existing websites to provide a consistent payments experience across MBIE business units.

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Support for all Payment Types - learn more at FairfaxImaging.com

Quick Modules - through the mail - coupons, pages, checks, correspondence

Quick Payments - over the web via cards, ACH, eCheck, and more

Quick Cashier - over the counter via checks, cards, or cash

Quick Mobile Capture - over the phone via smartphone app

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Significant improvements to back office business processes were provided with a high degree of automation including automated statement reconciliation with MBIE's merchant and banking accounts. MBIE will expand *Quick Payments* to additional business units with point-and-click ease.

Quick Payments was selected by the Colorado Bureau of Investigation (CBI) in 2017 to connect to various CBI host systems to create and distribute monthly invoices, provide a web portal to process payments, and provide a user-friendly customer self-service web portal so customers can track their payment history and print copies of statements and invoices.

FAIRFAX IMAGING WELCOMES STEVE WATERS TO THE SALES TEAM



Fairfax Imaging welcomes industry veteran Steve Waters to the sales team. Steve brings with him over 25 years of experience in remittance and check processing. While at Unisys, Steve served financial and government accounts in the western US. Most recently Steve worked for Creditron and Fidelity National Information Systems (FIS).

Steve holds a Bachelor of Arts from the University of California, Berkeley and an MBA from Saint Mary's College of California. He also serves on the Board of Directors for Ride for Joy that provides therapeutic horse riding for youth and Veterans.



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