

# Fairfax Focus



## FAIRFAX IMAGING ANNOUNCES A NEW NAME

### Sales

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VP Sales & Marketing  
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#### **Steve Waters**

Sr Account Executive  
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#### **Patrick Cortez**

Sr. Account Manager  
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#### **Jamal Mardini**

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#### **Drew Russell**

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### Support Services

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#### **Robert Castello**

Director of Support Services  
(877) 627-8325 Ext. 366

It is my distinct pleasure and privilege to inform you that this year will mark the 25th anniversary of Fairfax Imaging, Inc ("Company"). We are very excited to announce this quarter century milestone and plan to announce a major growth plan that includes both an expansion of our product suite and various innovations unrivaled in our industry. Over the next several months, you can expect to see firsthand the nature and extent of our innovations and how they can help you achieve your business goals more efficiently and cost effectively. There is a great feeling of excitement and enthusiasm here and I want to take pride in sharing this sentiment with you now.

As part of this initiative, the management of the Company has decided to change the name of the Company to Fairfax Software, a DBA of Fairfax Imaging, Inc. registered in the State of Virginia.



Rest assured that nothing will change from the contractual or relationship standpoints, as the Company will keep the same Tax Identification Number (TIN), the same phone and fax numbers, and the same physical addresses for all of its offices. Our new URL will be: [www.fairfaxsoftware.com](http://www.fairfaxsoftware.com), and the new e-mail addresses of our current staff will be included in each of their respective signature lines. You can also expect to receive the same prompt, personalized, and courteous service as you have come to know from our staff bar none.

I remain at the helm of the Company as its sole owner, and I pledge to you that I will personally tend to the day-to-day management of the Company in the same hands-on and unwavering manner that I have over the last quarter century. I will also remain very attentive and receptive to any of your valuable ideas for improvement in our products and services.

Please feel free to direct any questions or concerns to my new email address: [steve.chahal@fairfaxsoftware.com](mailto:steve.chahal@fairfaxsoftware.com), or as always, you can reach me on my cell phone 24/7 at 813-514-7200.

We at Fairfax Software are grateful to you for your continued business and trust, and thrive on always reminding ourselves that you and your organization are the reason for our existence in the last quarter century.

Sincerely,

Steve Chahal  
President and Chief Executive Officer

## Fairfax Software Upcoming Shows

Fairfax Software will be coming to a conference near you this summer and fall. Take advantage of the opportunity to meet the team and see the latest technology in action.



FTA Technology Conference and Exposition | August 11-13  
Marriott Renaissance Center  
400 Renaissance Drive | Detroit, Michigan 48243



AAMVA International Conference | August 20-22  
CHI Health Center Omaha  
455 N. 10th St. | Omaha, Nebraska 68102



2019 NESTOA Annual Conference | September 9-12  
Omni Providence  
One West Exchange St. | Providence, Rhode Island 02903



2019 WSATA Annual Meeting | October 27-30  
Graduate Eugene  
66 East 6th Ave | Eugene, Oregon 97401



Patrick Cortez at the 2019 NACHA Conference



New Fairfax Software Booth and Graphics



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