



## Here We Grow Again! New Awards for Fairfax!

Fairfax Imaging announces the awarding of two new statewide revenue processing *Quick Modules* implementations.

The two states, one in the Midwest and one in the West, recently chose Fairfax Imaging's Quick Modules solution to replace its document processing and electronic remittance system after a lengthy proposal and vetting process.

The Quick Modules system does not attempt to merge two varying different products from different companies. Instead, it provides a unified approach to addressing the requirements and thus eliminates technology and business contentions of a more layered multi-vendor system approach. Because *Quick Modules* is modular and easily scalable, the Fairfax Imaging project team is able to easily add the Check 21 functionality without having to re-engineer the existing core system. Both states have tight timeframes for implementation but Fairfax Imaging is committed to providing a speedy and efficient design, installation, testing, and implementation process.

With this solution, the States will have tax forms, check images and other documents archived electronically instead of in boxes,

saving space, time and resources while reducing document and check retrieval time. The solution eliminates manual deposits by performing electronic presentment of financial instruments to send images of checks and deposit information to the bank using Check 21.

"We appreciate these states's long term commitment to Fairfax Imaging. We are pleased that, by our existing solution, with customized modifications for each state, we can immediately bring timely success to their operations," stated Michael Minter, VP of Sales & Marketing at Fairfax Imaging. "This brings Fairfax to a total of 20 out of 50 state revenue agencies in the United States using *Quick Modules*."



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## FTA Technology Conference in July in Atlanta, GA!



The Federation of Tax Administrators (FTA) serves the principal tax collection agencies of the 50 states, the District of Columbia, Puerto Rico, and New York City. Once again this year, Fairfax Imaging will be exhibiting at the FTA Technology Conference.

FTA serves as a source of information and expertise for state administrators and others on the workings of state tax agencies and systems as well as issues generally affecting tax policy and administration.

Tax administrators are constantly on the hunt for new efficiencies and ways to improve the productivity of their technology systems. The agenda this year in Atlanta contains sessions addressing topics such as cloud computing, mobile tax applications, improving collections with technology, and cybersecurity.

"Fairfax Imaging has been committed to the FTA for several years and again this year, we look forward to the Technology Conference in Atlanta", said Mike Minter, VP Sales and Marketing. "We hope to see many of our customers, past, present, and future, at the conference."

**If you are attending the conference, please stop by and see us in Booth 202!**



## Upcoming Tradeshow & Conference Schedule

Fairfax Imaging will be busy the second half of 2013 exhibiting at the following industry tradeshows and conferences. We will be crisscrossing the country to cover all our bases - from the East Coast to the West!

**SEATA** (Southeastern Association of Tax Administrators Conference) in July in Hilton Head, SC

**MSATA** (Midwestern States Association of Tax Administrators) in August in Oklahoma City - **SILVER PARTNER**

**NESTOA** (Northeastern States Association of Tax Administrators) in September in Philadelphia - **SILVER PARTNER**

**WSATA** (Western States Association of Tax Administrators) in October in Salt Lake City

**AFP** (Association of Financial Professionals) Annual Conference in October in Las Vegas

Please look for us at these important events or call us now to arrange an appointment with our Sales Team!