Volume 10, Issue 3 December 2018

A Publication of the Sales and Services Groups

www.fairfaximaging.com



# The New Jersey Turnpike Authority Selects Fairfax Imaging for Outsourced Services

## <u>Sales</u>

sales@fairfaximaging.com

Michael D. Minter VP Sales & Marketing (877) 627-8325 Ext. 103

#### Steve Waters Sr Account Executive

(916) 792-2999

### Patrick Cortez Sr. Account Manager

Federal Sales (877) 627-8325 Ext. 156

Jamal Mardini Sr Business Analyst (877) 627-8325 Ext. 190

#### Drew Russell Sr Business Solutions Consultant (817) 875-5711

### Support Services helpdesk@fairfaximaging.com

Robert Castello Director of Support Services (877) 627-8325 Ext. 366



After a thorough competitive RFP process, the New Jersey Turnpike Authority selected Fairfax Imaging to provide outsourced services for processing Patron Without Fare (PWOF) payments.

Payments are received and processed at a secured Fairfax Imaging lockbox facility. The payments are processed using Fairfax Imaging's award-winning *Quick* Modules 5.0 software suite.

Fairfax Imaging provides "turn-key" lockbox services from picking up the mail to providing images and data to the Authority and electronic deposit files to the Authority's bank. All work received is processed same-day.

Byselecting Fairfax asthepayment services provider, the Authority is assured that the system applies consistent business rules across all data captured. With Fairfax Imaging being both the technology provider and the operator of the system, we provide the Authority with both improved operational efficiencies and support over a multiple vendor situation. The lockbox services provide a streamlined operational simplicity in a completely integrated solution for electronic deposit of checks in a secure encrypted environment.

The solution is hosted in Fairfax Imaging's Amazon Web Services Cloud providing secured access by both Fairfax Imaging and the Turnpike Authority. Once transactions are completed by the lockbox, transaction images and data are immediately available to the Authority for research using the *Quick* Web module.

The New Jersey Turnpike Authority owns and operates the New Jersey Turnpike and the Garden State Parkway. The PWOF program allows patrons who do not have toll payments readily available to mail their tolls and avoid a costly toll violation. With this new contract, PWOF payments are processed faster and more accurately than the previous manual operation.



## Fairfax Imaging Announces the Retirement of Bill Merritts



Fairfax Imaging congratulates Bill Merritts, Vice President of Government Sales, on his retirement after a highly successful career in the technology industry. Bill joined Fairfax Imaging in 2001 and for the next 17 years was instrumental in the success Fairfax Imaging has achieved in the government sector. "Bill has been an industry leader throughout his career. He has been a tremendous asset to Fairfax Imaging for the past 17 years in contributing to the Company's growth" said Michael D. Minter, VP of Sales and Marketing for Fairfax Imaging.

Over his 50-year career, Bill has been involved in many major technology projects that helped the industry move from manual processing to the highly automated solutions that are common today. Prior to joining Fairfax, Bill had successful stints at Grumman Data Systems and Unisys. Bill will enjoy his retirement in the San Francisco Bay area where he enjoys his passion for collecting Audubon prints.

## FAIRFAX IMAGING UPCOMING SHOWS

It's time to start planning for conferences and exhibitions for 2019. Fairfax Imaging is working on a busy show schedule for next year. Come see us at a show next year!

AAMVA Region 1 - May 14-16 in Cambridge, MD AAMVA Region 2 - Jun 25-27 in Houston, TX AAMVA Region 4 - Jul 15-17 in Denver, CO AAMVA AIC - Aug 20-22 in Omaha, NE

Federation of Tax Administrators Technology Conference Aug 16-17 in Detroit, MI Northeastern States Tax Officials Association Sept 8-11 in Providence, RI

Western States Association of Tax Administrators Oct 27-30 in Eugene, OR

Southeastern Association of Tax Administrators Jul14-17 - location to be determined

...more to come







www.twitter.com/ffximg

www.facebook.com/fairfaximaging

Linked in

www.linkedin.com/company/fairfax-imaging

