Volume 10, Issue 2 October 2018

A Publication of the Sales and Services Groups

www.fairfaximaging.com



## California DMV Selects Fairfax Imaging to Provide a Report of Sale and Temporary License Plate System

## <u>Sales</u>

sales@fairfaximaging.com

## Michael D. Minter

VP Sales & Marketing (877) 627-8325 Ext. 103

#### William Merritts

VP Government Sales (877) 627-8325 Ext. 121

## Steve Waters

Sr. Account Executive (916) 792-2999

## **Patrick Cortez**

Sr. Account Manager Federal Sales (877) 627-8325 Ext. 156

#### Jamal Mardini

Sr Busin<mark>ess Analyst</mark> (877) 627-8325 Ext. 190

#### **Drew Russell**

Sr. Business Solutions Consultant (817) 875-5711

## Support Services

helpdesk@fairfaximaging.com

#### **Robert Castello**

Director of Support Services (877) 627-8325 Ext. 366 The California Department of Motor Vehicles has selected Fairfax Imaging *Quick* Tags for their Report of Sale and Temporary License Plate System. With this award, Fairfax Imaging continues to strengthen our position as a premier technology provider to state DMV jurisdictions.

The driving force behind the new system was a California legislative requirement for a new electronic process for vehicle dealers to issue Reports of Sale and Temporary License Plates. California Assembly Bill (AB) 516 also mandated an implementation date of January 1, 2019. After an extensive competitive RFP, Fairfax Imaging's *Quick* Tags was selected.

## The Solution

*Quick* Tags, an easy to use web-based system, greatly improves the old manual process and provides a unique Temporary License Plate that is generated and printed at the dealership with vehicle-specific information. A Report of Sale vehicle registration receipt is also printed when the vehicle is delivered. The Report of Sale ties the Temporary License Plate to the specific vehicle making it less of a target for theft.



The TLP is printed on special Teslin® paper and includes security features that tie the plate to the vehicle. Law enforcement will be able to easily verify the plate belongs to the vehicle reducing fraud. The

new plates are designed to be mounted on the rear bumper and come in both standard vehicle and motorcycle sizes. Solution roll-out is expected to be complete during the first quarter of 2019.

## Support Second to None

The system is hosted by Fairfax Imaging with secure web access for DMV and dealership users. Fairfax Imaging is providing California dealers with in-person training at 22 different locations across the state during October and November. Fairfax Imaging is also providing Call Center support for DMV and Dealership users.



# Welcome Patrick Cortez



Fairfax Imaging welcomes industry veteran Patrick Cortez to the sales team as a Sr. Account Manager for Federal Sales. With over 20 years of industry experience, Patrick will be focused or bringing Fairfax Imaging solutions to the Federal Marketplace.

Patrick has worked in the defense contracting industry and has performed in various leadership and business development roles for large, mid-size, and small businesses. Patrick's career includes providing support in Acquisition, Logistics, Workforce Development, Information Technology, Environmental, and Construction Management.

Patrick has a BS degree in Business Management and MBA from

the University of South Florida. He and his wife, Kimberly, have five (5) children scattered between FSU graduate school and pre-school.

# Momentum Building for Quick Modules 5.0

More customers are planning to make the move to *Quick* Modules 5.0 and the many new features it provides including :

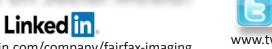
- Elimination of tokens that were required for version 3.0 systems.
- All data elements are stored and managed by an SQL database. Images continue to be stored in a shared area with pointers to the image contained within the database.
- Graphical workflow monitoring of system activities using *Quick* Workflow Monitor. With optional dashboard plug-ins, a user can visually monitor the flow of work from scanning to output.
- Improved reporting capabilities include auditing of "who touched what" in the system and the changes made by each operator.
- Transaction and batch processing is provided. The system easily accepts batches from high speed input devices such as ImageTrac scanners, but batch items can then be processed as individual transactions within the system. Exception items no longer need to hold up the entire batch for processing.
- New and improved modules for operator activity include thin-client architecture for *Quick* Key, *Quick* Review, *Quick* Workflow Monitor, *Quick* Reports, and *Quick* Check 21 Deposit Monitor.
- A common, configurable environment using Quick Modules Studio (QMS) is used allowing rules to be built and used across all applications, forms, and fields.
- Through the use of QMS, validation routines, form definitions, and business rules can be set up and selected without writing code.
- System encryption to provide a secure environment of data in transit and at rest.

Contact your sales representative for more details on implementing Quick Modules 5.0.

# Follow us on Social Media!



www.facebook.com/fairfaximaging





www.linkedin.com/company/fairfax-imaging

www.fairfaximaging.com