Fairfax Focus

IBML Image Trac 3e Series

IMPORTANT NOTICE!
for ImageTrac II and 7780 Scanners

There may never be a better time to upgrade!

Does your operation depend on an older IBML ImageTrac II? How about an NCR 7780 scanner transport?

As a reseller for both IBML and NCR scanners, Fairfax Imaging is able to offer excellent pricing on replacement machines, and that's not all. There are other appealing incentives that may be available to your company as well.

No longer being manufactured, both of these long-lived, venerable transports have effectively reached end-of-life. Although the machines are still being supported from a maintenance standpoint and current contracts are being honored, it can sometimes be more expensive or even risky to retain old equipment rather than upgrade. Maintenance costs go up and, over time, replacement parts become harder to find. Throughput and image quality may decline as the scanners age.

Fairfax Imaging has found that when we've replaced the older transports with newer models, our customers have realized more than just a return on investment; they've gained new functionality, efficiences and features that add significant value to their operations.

The IBML ImageTrac 3 Family

Fairfax Imaging is currently offering excellent pricing, service and the advantage of experience and expertise obtained from our many years of successful IBML installations.

The new IT3s come with a variety of new advantages. The IT3 family of transports increase rated throughput as much as 66% over the IT2. The new scanners deliver exceptional image quality at extraordinary speeds. Cameras capture native 300 dpi images at a rated speed of over 275 pages per minute and at a rated speed of over 400 pages per minute at 200 dpi for 8.5" x 11".

The IT3s are designed with features that make them easy to run, allowing operators to focus their attention on core functions. A graphic user interface control center provides quick access to essential controls, simplifying the set up and processing of new documents and increasing productivity.

Vaughn Sells Accepts Position as VP of Comm Sales

"Adding Vaughn to our organization highlights our commitment to quality of service and future growth," noted Michael Minter, VP of Sales and Marketing.

Mr. Sells is a TAWPI Certified Information Capture Professional who brings over 25 years of experience in the document and transaction processing industry.

FAIRFAX IMAGING, INC.

NCR iTran

NCR iTran 180e and 300e

For the NCR 7780, customers have two exciting alternatives:

1. **Replace the 7780 with either an NCR iTran 180e or 300e (see pictures) with the following features.**

Built to cope with the demands of high-volume, the NCR iTRAN 180e and 300e have the capabilities to efficiently and cost effectively process daily volumes from 15,000 to 75,000 items per day. The scanners have input feeders which hold up to 1,200 documents.

They read MICR, dual MICR, OCR or MICR/OCR combinations and provide reliable high-speed encoding, a graphical endorser, and high quality color image capture. Up to 40 outsort-pockets can be added in sets of 4.

2. **Another alternative is to retire the 7780 transport and move up to electronic check presentment via ARC/ACH or Check 21 processing.**

Fairfax Imaging can facilitate either choice with excellent pricing as well as unparalleled project management and solution integration.

iTRAN 180e

iTRAN 300e

Call our Sales Team to find out how your operation can benefit from these outstanding full-page scanning and remittance processing alternatives.

Products

Quick Modules is a modular software suite which can be tailored to meet your requirements with the following components:

- Intelligent Data Capture
- Remote Data Capture
- Intelligent Character Recognition
- Image Enhancement
- Data Perfection
- Business Rule Support
- Complex Field Validation
- Payment Processing
- Electronic Check Presentment
    - ARC/ACH
    - Check 21
    - Encoding/ Endorsing
- Transaction Balancing
- Export to Legacy Systems
- Data and Image Archival
- System Recovery

Services

Fairfax Imaging is a full-service, solution integrator providing:

- Business Process Re-engineering
- Project Management
- Quality Assurance Planning
- Disaster Recovery Planning
- Form Design
- Hardware Installation
- Software Installation
- Comprehensive Testing
- Training at all levels
- Maintenance & Support

See us at one or more of the following shows in 2010

NCPDP Annual Conference	Phoenix, AZ	May 2-6
TAWPI 2010 fusion Conference with IAPP	Dallas, TX	May 9-13
FTA Annual Management Conference	Atlanta, GA	Jun 6-9
S.E. Assoc of Tax Administrators (SEATA)	Little Rock, AR	Jul 11-14
FTA Technology Conference	Atlanta, GA	Aug 1-4
NASWA State Workforce Association	Madison, WI	Sep 21-24

(877) 627-8325

Annual Customer Survey

In our continued effort to provide the best products and support in the industry, Fairfax Imaging recently requested feedback from our customers. The results are in and are very informative. We want to thank our customers who participated for providing valuable information. We are using the results to guide us toward improving our processes.

As promised, the answers will remain confidential. It is our hope that these surveys will continue to give us constructive information about our current products and services and offer insight on how we can improve. We deeply appreciate the time and effort of each participant.

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