

# Fairfax Focus



## Fairfax Imaging Continues its Winning Ways!

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Fairfax Imaging is pleased to announce two new contract awards. One award from a state revenue agency includes adding our *Quick Modules 5.0* solution for remittance processing to their operation. The agency will be using *Quick Modules 5.0* to replace an aging and outdated remittance system and is seeking to set up an operation to provide service operations to other agencies and municipalities. They see *Quick Modules 5.0* Lockbox solution as just the product platform to address their needs!

Along with this award announcement, Fairfax Imaging is pleased to announce that one of its long standing state labor department's clients evaluated and selected *Quick Modules 5.0* as the platform to improve and upgrade their existing operation. As part of this upgrade from version 3.0 to version 5.0 of *Quick Modules*, the implementation will include Fairfax Imaging's QWS module for unstructured wage and tax forms. Unique in its method of capturing data anywhere on the form, QWS offers labor departments a highly efficient approach to solving this business issue.

Both awards will include Fairfax Imaging's Check 21 operation for improved deposit processing and integrated workflow monitor with dashboard displays.

*Quick Modules 5.0* is Fairfax Imaging's latest version of our highly acclaimed software offering and represents the latest in technology improvements. *Quick Modules 5.0* offers clients a thin-client environment, dashboard displays to monitor the workflows from mail room, scanning and to output, highly accurate recognition of data, along with a library of rules for data validation. With the systems *Quick Modules Studio (QMS)* module, the system provides a common environment for system setup and configuration. Rules are easily added and can be selected within a library without any programming.

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## Fairfax Imaging Welcomes Drew Russell!

In continued support of the company's vision and strategy, Drew Russell has officially joined the ranks of Fairfax Imaging as Sr. Business Solutions Consultant. In his role, Drew will assist the company in its sales and marketing initiatives for the Financial Services industry. Drew comes to Fairfax Imaging with a wealth of industry experience having served companies such as REI, Captiva, Scan-Optics, Metavante Image Systems, and Bluepoint Solutions. Many of us at Fairfax Imaging have known and worked with Drew in the past and we are pleased that he has joined our staff. Welcome Drew to the team!



## Trade Conferences Update!

Now tis the season for conferences and trade shows! Fairfax Imaging participates in many trade conferences and shows throughout the year in support of seeking our clients and industry input so as to adapt our solutions and company to the ever changing business environments. Recently we attending the IOFM Payment Summit held in Baltimore, MD. The show was a great success and provided Fairfax Imaging staff members Tom Stoker and Drew Russell the opportunity to highlight Fairfax Imaging's *Quick Modules* solution.

Upcoming events include Fairfax Imaging's attendance at 2014 Annual Conference for the National Association of Counties (<http://www.naco.org/meetings/participate/nacoannual/Pages/Annual-Conference.aspx>). At this conference, Fairfax Imaging will be demonstration Quick Modules 5.0 along with its newly developed Cashiering System. The conference this year will be held in New Orleans from 7/11 to 7/13.

During this same time, Fairfax Imaging will also be participating in the Southeastern Association of Tax Administrators conference (SEATA) (<http://seatastates.org/>). SEATA will be held 7/13 to 7/16 at the Grand Hotel Marriott Resort in Point Clear, AL.

We hope to see everyone at these upcoming events!



Tom Stoker and Drew Russell, Fairfax Imaging Sales